## CHEATSHEET



# POWER WORDS

TO DOUBLE YOUR EMAIL OPEN RATES



66 Power words are words of persuasion used to trigger a favorable emotional or psychological response in the reader. They engage the reader's imagination.

#### FEAR OF MISSING OUT WORDS

Fear of missing out (FOMO) is a serious marketing tool! Let's get real, no one likes to feel like they are missing out on something GOOD! This fear of missing out makes your subscriber more likely to take ACTION.

Bargain
Before
Best
Big
Billion
Bonanza
Bonus
Cash
Cheap
Deadline
Discount

Dollar
Don't miss out
Double
Economical
Exclusive
Expires
Explode
Extra
Fast
Feast
Final
First
Fortune

Frugal Gift Giveaway Greatest Guilt-free Hurry Inexpensive Instantly Jackpot Last chance Limited Luxurious Marked down Massive Monetize Money More Nest egg Never again

New

Now

Pay zero

Premiere

Frenzy

Profit Quadruple Ouick Reduced Rich Running out Sale ends soon Save Savings Six-figure Skyrocket Soaring Special Surge Treasure Triple Ultimate Up-sell Value While they last

Whopping

Price break

Prize

#### **CURIOSITY WORDS**

Fear of missing out (FOMO) is a serious marketing tool! Let's get real, no one likes to feel like they are missing out on something GOOD! This fear makes your subscriber more likely to take ACTION.

Astonishing Backdoor Banned Be the first

Become an insider Behind the scenes

Bizarre

Black market Blacklisted Bootleg

Censored Class full Classified

Closet Concealed Confessions Confidential

Controversial
Cover-up

Covert Crazy

Cringeworthy

Dark
Elusive
Extraordinary
Eye-opening
Forbidden
Forgotten
Hidden

Hilarious

Hush-hush Illegal

Illusive Incredibly Insane Insider

Interesting Invitation only

Key Limited Little-known Login required

Lost

Members only

Myths Odd

Off the record Off-limits

On the Downlow

Outlawed
Priceless
Private
Privy
Psycho
Remote
Restricted
Ridiculous
Secret
Secrets
Shh!

Shocking

Smuggled Sneak peak

Spoiler
Strange
Stunning
Supersecret

Thought-provoking

Top secret
Trade secret
Unauthorized
Unbelievable
Uncharted

Unconventional
Under the table
Under wraps
Underground
Undiscovered
Unexplained
Unexplored
Unheard of

Unique
Unlock
Unsung
Untold
Unusual
Wacky
Witheld
Zany



### **QUICK & EASY WORDS**

People want QUICK and EASY and they are motivated by the promise that they can achieve something without a lot of effort. Use these words to make your content sound snackable and DOABLE.

On demand

Painless

Pattern

Picnic

Accessible Freebie
All-inclusive Gift
Basic Guide
Building blocks How-to

Cheat sheet In less than Piece of cake Child's play In record time Plain

Cinch Index Printable
Clear Ingredients Quick
Complete Instant Ready
Components Itemized Replicate
Comprehensive Kickstart Report

Copy Light Roadmap
Downloadable List Simple

Easy Manageable Simple as ABC Economical Manifest Smooth

Efficient Mere Smooth sailing
Effortless Minutes Snap

Elementary Model Staightforward
Elements Mold Steal

Factors No nonsense Steps
Fail-proof No problem Swipe
Fill in the blanks No sweat Template
Formula Nothing to it Tools

Free Now Uncomplicated





#### **VANITY WORDS**

Research shoes that vanity is one of the top driving forces that lead to purchasing decisions. People buy into things because of how they think it will make them both to themselves and others. Use these power words to make your reader feel that if they take action that they will look better or feel more successful.

Ahead of the game Amazing Amplify At the top Attractive Awe-inspiring Beautiful Bold Booming **Boost** Boss Brassy Bravery Brazen Bright Brilliant Cheer Clever Conquer Courage Crowned Daring Dazzling Defiance Drop-dead **Effective** 

Elegant Flite Enchant Epic Fearless Fortunate Foxy Genius Good-looking Gorgeous Guts Handsome Hero Jaw-dropping Jubilant Kick ass Knockout Legendary Lucky Magic Mind-blowing Moneymaking Notable Noteworthy Optimal Prosperous

Ouick-witted Remarkable Sassy Saucy Sensational Smart Spectacular Spine Staggering Strong Stunning Successful Super-human Triumph Turbo charge Ultimate Unbeaten Undefeated Valor Vanquish Victory Wealthy Wonderful Wondrous You



#### **GOTTA HAVE IT WORDS**

The use of the right words can tantalize your reader to take action. These words can make them feel like they MUST have what you are offering.

Lascivious Alluring Sex Shameless Lick Brazen Lonely Sinful Captivating Charismatic Lovely Sleazy Lust Compelling Sleeping Crave Magnetic Spank Mind-blowing Depraved Steamy Mischievous Stimulating Desire Mouthwatering Striking Dirty Enchanting Naked Sweaty Naughty Tantalizing Engaging Obsession Exotic Tawdry Exposed Passionate Tease Pleasurable Thrilling Exposed Promiscuous Uncensored Fascinating Provocative Flirt Urge Forbidden Riveting Wanton Scandalous Hypnotic Whip Sensual Wild Intriguing





#### **TRUST WORDS**

Trust is a valuable thing to earn and it's the bedrock of getting people to buy from you. Whether it is email marketing, blog content, social media posts, live video, etc., your #1 goal should always be to build out the know, like and trust factor. These power words are what is known as "trust" words. I would recommend starting to use them in all the above mentioned scenarios ;-).

According to
Accredited
Anonymous
Approved
Authentic
Authoritative
Authority
Backed
Because
Best
Best selling

Bona fide
Cancel anytime
Case study
Certified
Dependable
Don't worry
Endorsed

Ensured
Expert
Fully refundable
Genuine
Guaranteed
Improved
Ironclad
Lifetime
Moneyback
No obligation
No questions asked

No strings attached Official Pay zero Privacy Professional Protected

No risk

Proven
Recession-proof
Recognized

Refund Reliable Research Results Safety

Scientifically proven

Secure

Studies show

Tested

Track record

Try before you buy Unconditional

Verify

Well respected Worldwide



#### **FEAR WORDS**

Use these words to make your readers take action by making them afraid of what will happen if they don't.

Agony Annihilate Apocalypse Armageddon

Assault Backlash Beating Beware Blinded Blood Bloodbath

Bloodcurdling Bloody Bomb Bufoon Bumbling Cadaver Cataclysmic Catastrophe

Collapse Corpse Crazy Cripple Crisis Danger Dangerous

Deadly

Caution

Death Destroy Devastating Disastrous Drowning Dumb

**Embarrass** Epidemic Fail

Feeble Fired

Fool

Fooled

Frantic Frightening Gambling Gullible Hack Hazardous Hoax Holocaust Horrific

Hurricane Insidious Invasion **IRS** Jail Jeopardy

Lawsuit Looming Lunatic Lurking Meltdown Mired Mistake

Murder Nightmare Painful Pale Panic Peril

Piranha Pitfall Plague Played Plummet Plunge

Poison Poor Prison

Pummel Pus

Reckoning

Refugee Revenge Risky Savage Scary Scream Searina Shatter Shellacking

Silly

Slaughter Slave Smash Strangle Stupid Suck Suffering Tailspin Tank Targeted Teetering

Terror

**Terrorist** Torture Toxic Tragedy Trap Trauma Vaporize Victim Volatile Vulnerable Warning Worry

Wreaking havoc

Wounded



#### **ANGER WORDS**

Stirring up emotion, especially anger, is not necessarily a win win UNLESS the anger is directed at something specific. Think about what makes your reader angry within your space. Stir the pot using these power words and then PROVIDE A SOLUTION!

Abuse Agitate Annoy Arrogant Ass kicking

B.S.

Backstabbing Beat down Boil over Broke Brutal Buffoon Bullshit Bully

Corrupt Coward Crooked Crush Diatribe Diminish Disgusting

Evil Exploit Fear

Force-fed Foul Greedy Hate Hostile Know it all

Lies Loathsome

Loser Lying Maul Miff

> Money-grubbing Morally bankrupt

Nazi No Good Obnoxious Payback Pitiful Pound

Preposterous Provoke Punish Raise hell

Rant Revolting Ruthless Screw

Sick and Tired

Smuq Sneaky Sniveling Snob Snooty Snotty Stink Stuck up Thuq

Underhanded Vicious Victim Violent Waste Weak

Wounded

Worst



